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# Social Engineering: Training The Human Firewall

Reanna Schultz  
2023



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13th Annual Cyber Security Summit | October 24-26, 2023



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# Reanna Schultz

## Team Leader of Information Security



- Kansas City, Missouri
- University of Central Missouri
- B.S & M.S In Cybersecurity
- Endpoint Security, Network Security, and SOC
- Huge Science Fiction Reader!

LinkedIn



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# Takeaways

Keep an open mind!

Starting/maturing your own education program

- Security mindset versus a user mindset
  - How this can create risk
- User architecture
  - Mindsets
  - User behavior
- Creating your own phishing program (affordable!)
- Improving your current phishing program
  - Creating realistic goals with click %
  - Maturing your user's education with phishing
  - Discovering education gaps and risk within a business's security education program



# Historical Knowledge

Read the full research here



Presentation is based on conducted research

- Copyright protected (UCM)
- Psychological study
  - User architecture
- Phishing with algorithms
- Maturing a phishing program
- Training users in a "mature" threat mindset
  - Identifying gaps or opportunities for improvement



# Security vs User Mindset

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## Security Mindset

“Leadership wants a small click percentage because it shows awareness is improving!”

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“Annual education refreshers are important and must be mandated.”



## User Mindset

“Security usually sends a phish second week of the month, this looks weird ... Oh, coworker received the same email.” \*report\*

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“Oh, another annual refresher...”



# Know Thy Audience

Dave in Finance



Steve in Sales



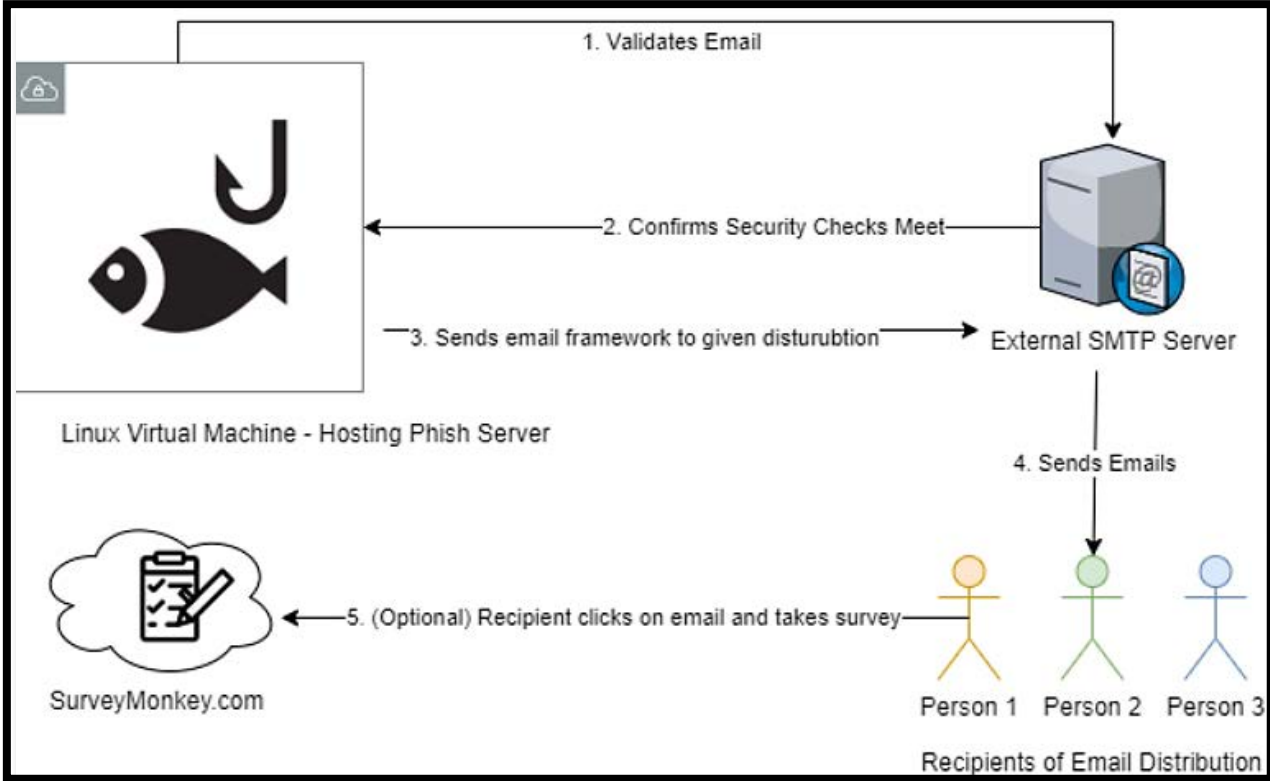
# Research Environment

Copyright Warning

GoGetPhish Download

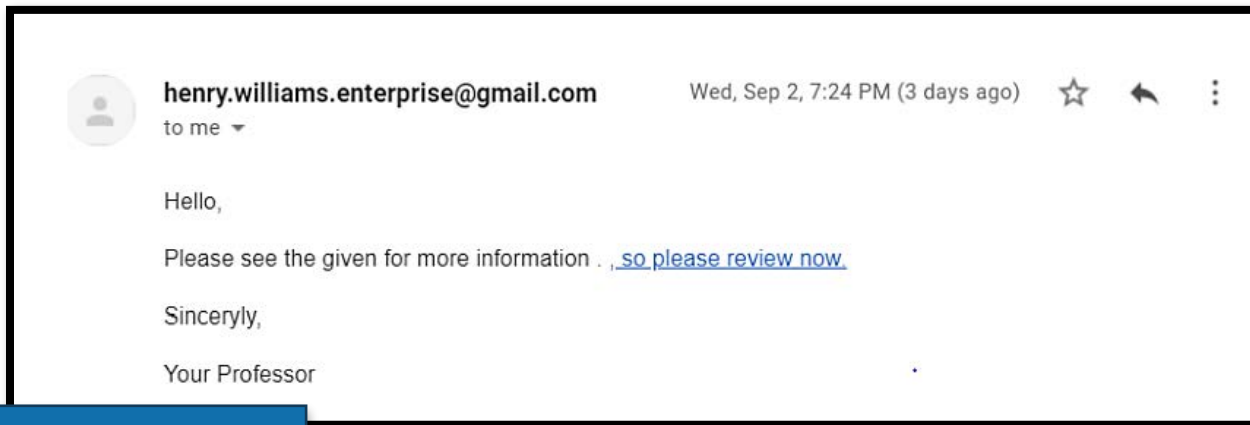


Security Education Software



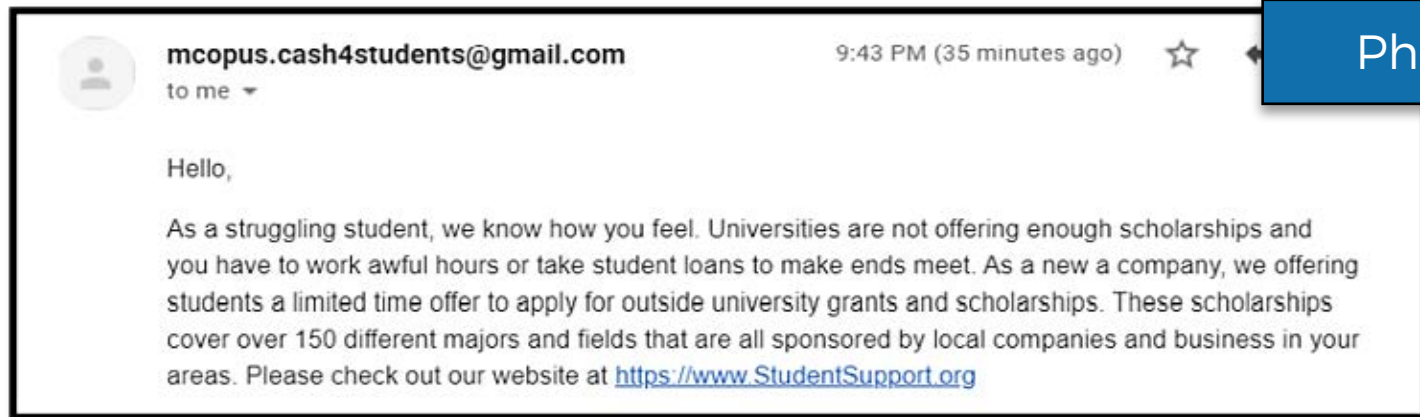
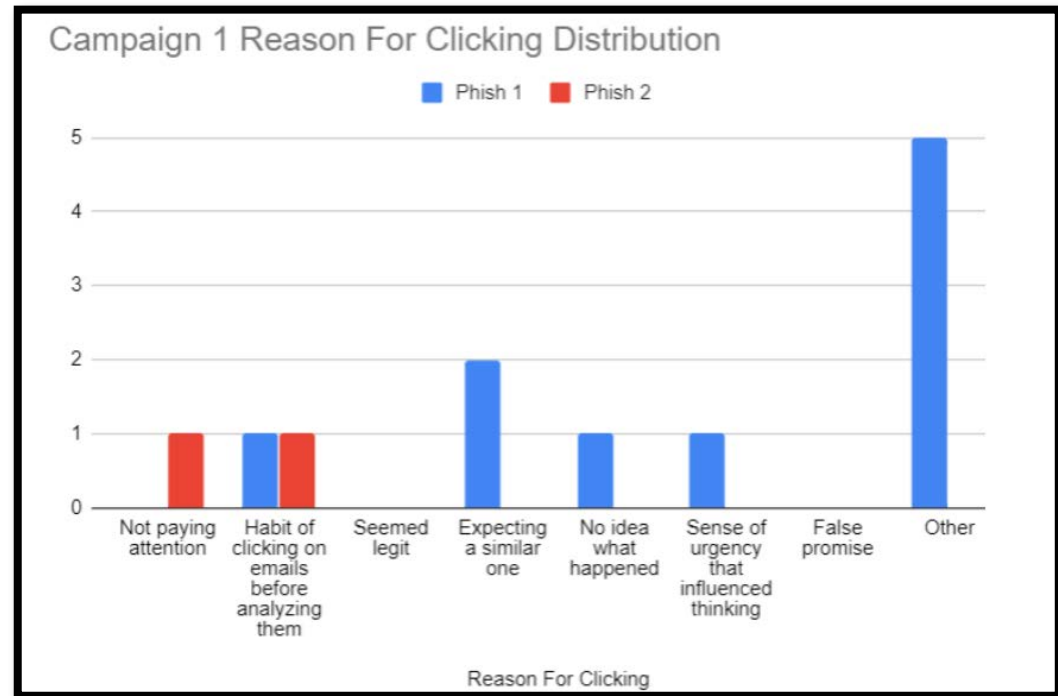


# “Phish in a Barrel”



Phish 1

Copyright Warning



Phish 2



# Spear Phishing

University Violation: Browser Policy (No-Reply)

Inbox x

**Kile Bollinger** <kile.bollinger@gmail.com> 9:02 PM (23 minutes ago) ☆ ↶ ⋮  
to me ▾

Your recent network connection browsing history has expressed a great concern. Please [register](#) for the given university ethics class to review what the university claims as inappropriate browser usage. Failure to do so could lead to potential escalation within the university.

Thank you,

University Browser Department  
Monday-Friday 7:00am - 4:00pm  
Saturday-Sunday Offices Closed

Phish 1

Recent Blackboard Assignment

Inbox x

**Phillip Fry** <jyssl.carlyle@gmail.com> 9:39 PM (0 minutes ago) ☆ ↶ ⋮  
to me ▾

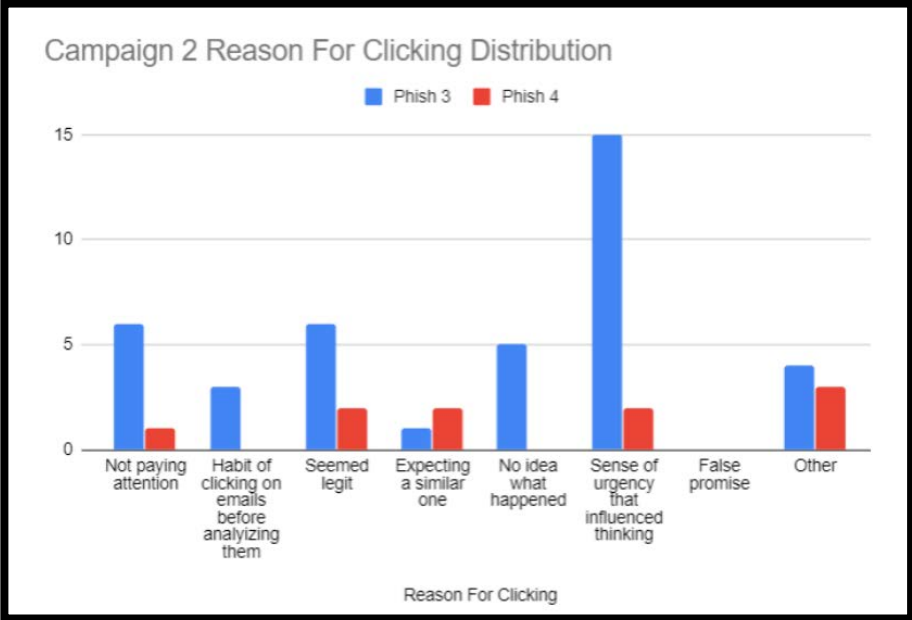
Hey,

Hope your week is going well. Some of us collaborating on the given assignment that was posted on blackboard. I have created a [google doc](#) link for all of us to collaborate and work together. Let me know if you have issues accessing the link!

Sincerely,

Phillip Fry - Computer Science and Cybersecurity

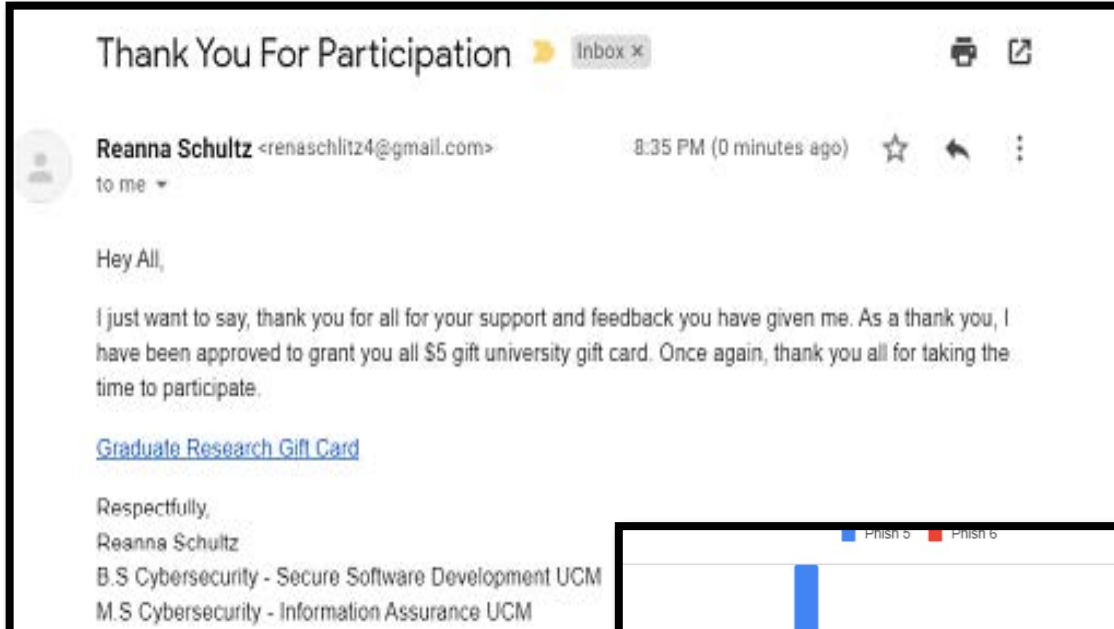
Phish 2



Copyright Warning

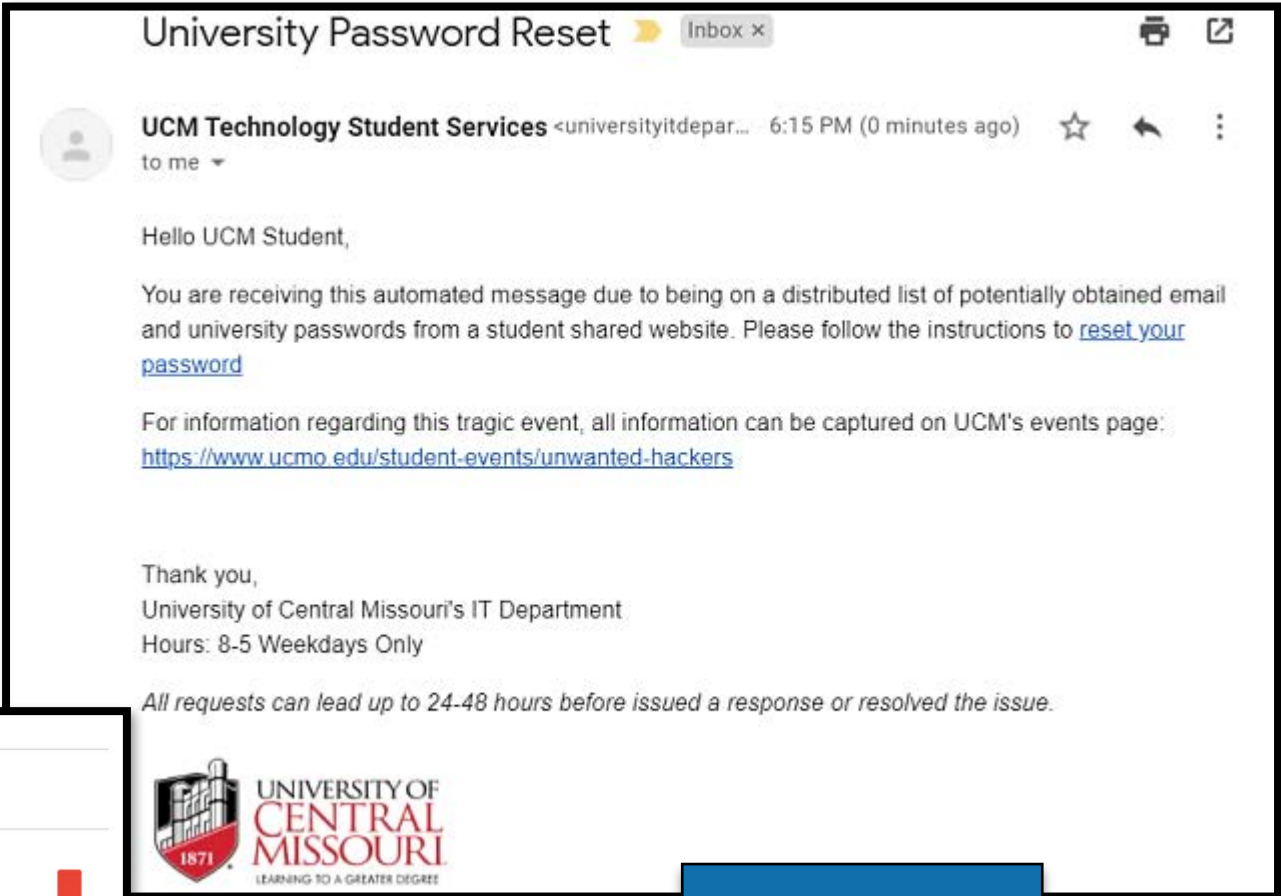
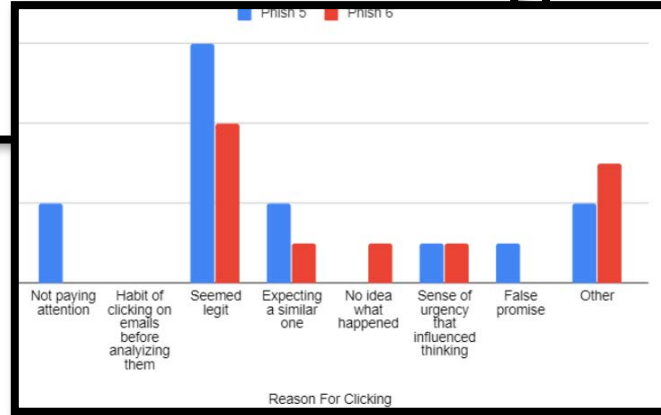


# Spoofting



Phish 1

Copyright Warning



Phish 2



# Improve Your Mindset!

Set a realistic report goal for your business

- "Know thy users"

Report/click percentage

- Find an average for your users
  - Use a variety of phish for your pool
- Low report could be negative
  - Not challenged users
  - Shared information
- This data can represent risk for security education

Growth is done by challenges

- Challenge your users!

# Maturing The Phish Pool

- You do not have to be creative to have a good phish pool!
- Read the news – learn new phishing threats
  - Add these threats to your pool
  - "Upgrade" Your human firewall
- Setup a reporting method for users
  - Collect what is getting reported each month
  - Collaborate with your SOC or service desk
    - Incorporate those reported threats into your pool
    - User architecture
    - Incorporate known threats identified by security into your pool





Thank You For Attending!

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GitHub



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