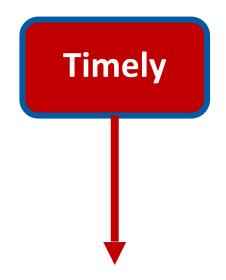


Life lessons are also work lessons.





Life lessons are also work lessons.







Known for telling the **TRUTH**. Bragging about me serves my ego more than it helps you.

Evan Francen

Co-Founder & CEO of FRSecure

(and SecurityStudio)



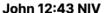


https://www.linkedin.com/in/evanfrancen/



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for they loved human praise more than praise from God.











TRUTH We use a lot of words without knowing what they mean.

Dictionary

Definitions from Oxford Languages · Learn more



re·sil·ience

/rəˈzilēəns/

noun

- the capacity to <u>withstand</u> or to recover quickly from difficulties; <u>toughness</u>. "the remarkable resilience of so many institutions"
- 2. the ability of a substance or object to spring back into shape; elasticity. "nylon is excellent in wearability and resilience"

Similar:

flexibility

pliability

suppleness

plasticity

elasticity

springiness







TRUTH We use a lot of words without knowing what they mean.

But, IT resilient?



noun

Being IT resilient means being prepared for any type of disruption – planned or unplanned – to mitigate the risk of downtime so your focus remains on projects that drive transformation. It ensures business keeps moving 1. forward, and, in fact, can accelerate transformation by

2. letting you proactively see and adapt to changes to prevent disruption.

Similar:

flexibility

suppleness

plasticity

elasticity

springiness











TRUTH

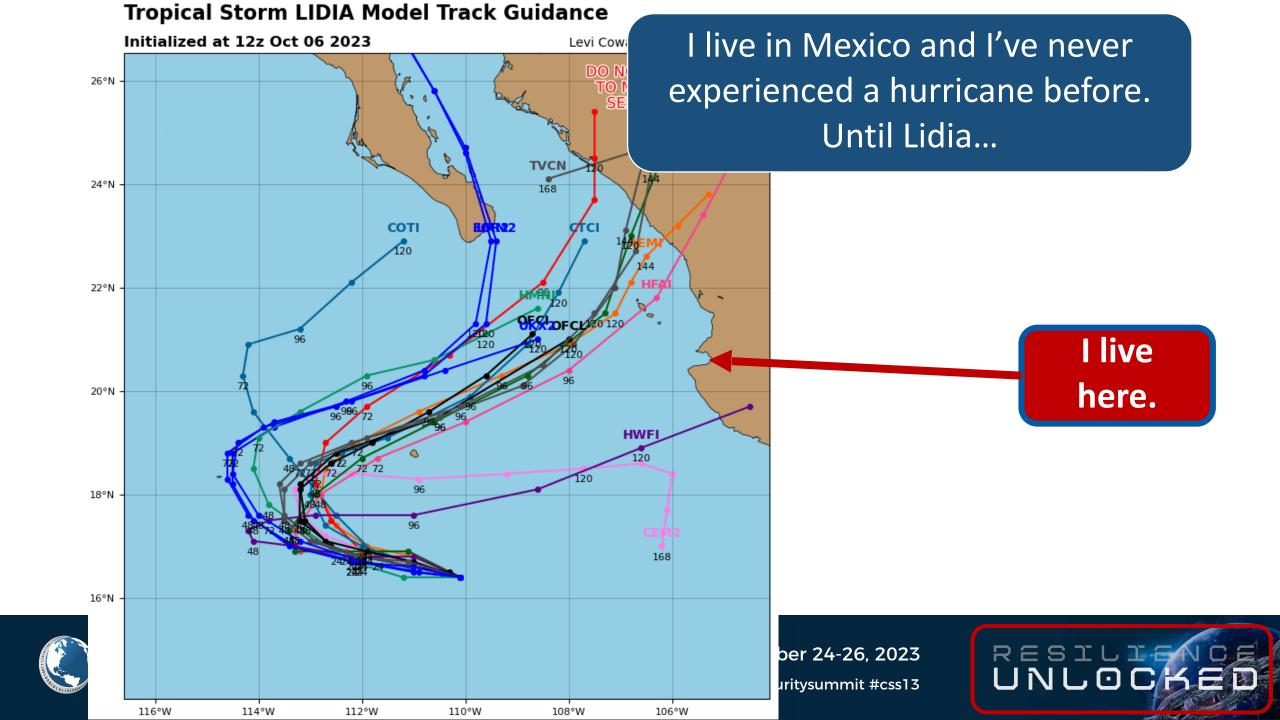
Information security is NOT about information or security as much as it is about people.

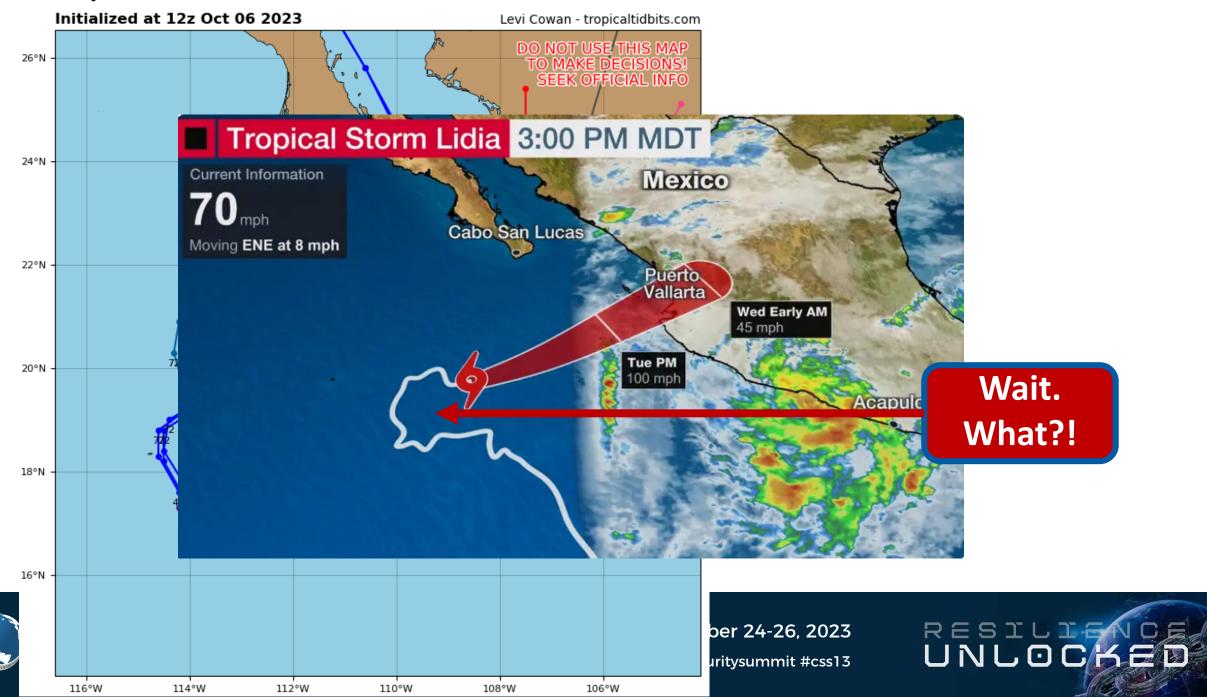
- 1. People are always usually the cause of the bad things that happen.
- 2. People are the ones who suffer when bad things happen.

Let's apply this to October 10th @ 23:30 UTC.

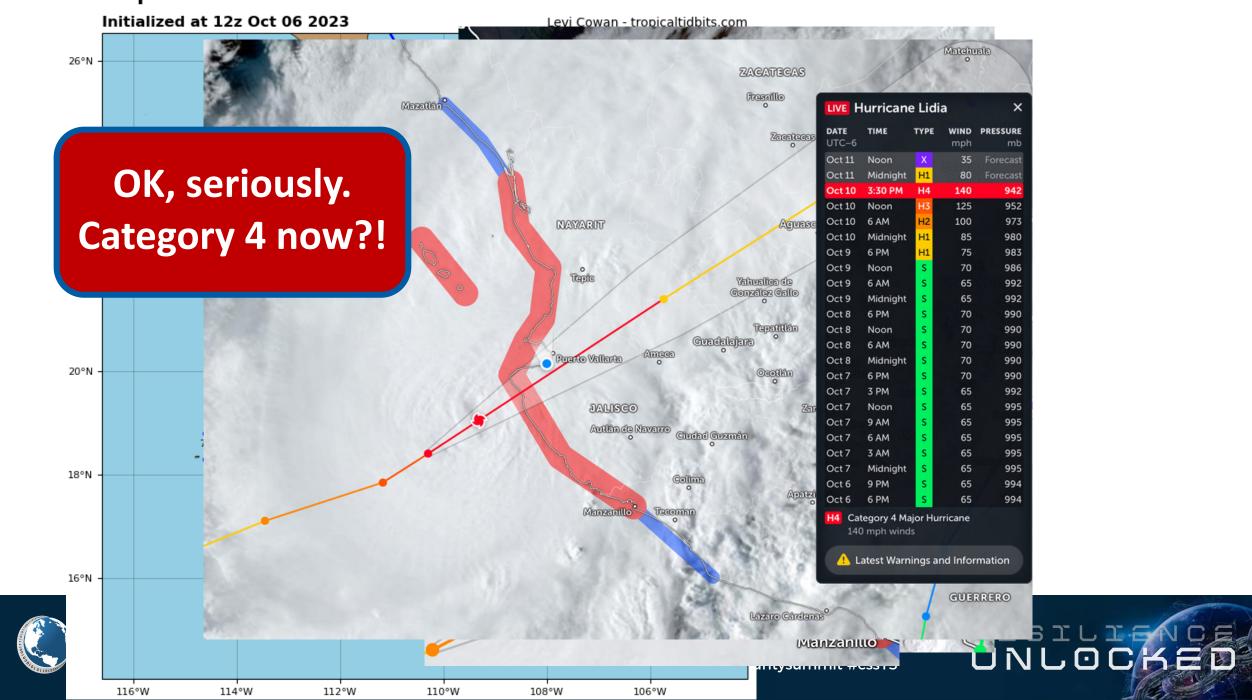


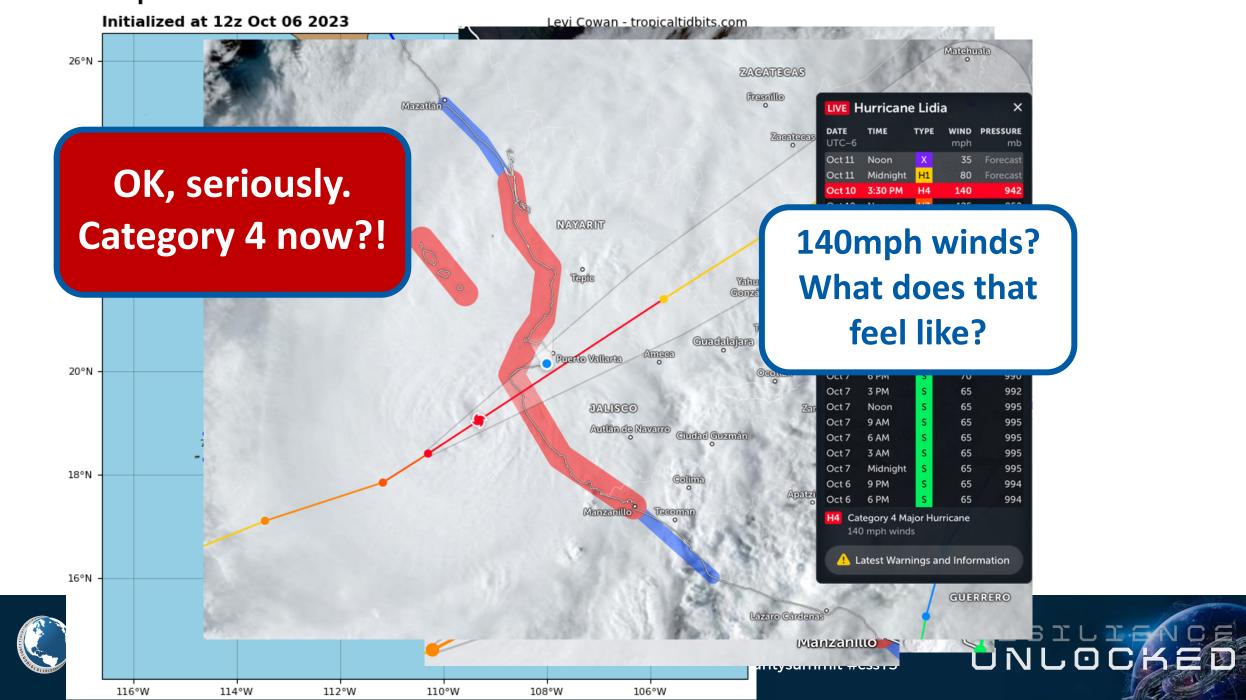












Hurricane Lidia Yep.









































I'm amazed by the resilience of the Mexican people.

I joke with them, maybe I'm a Mexican trapped in an American body.

This, and six key lessons...













The **MOST** important lesson that permeates **EVERTHING** (preparation, response, recovery, etc.)







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Seriously. If you have only one takeaway from our time together, take this.







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Do you know what it is?!







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Seriously. If you have only one takeaway from our time together, take this.

Do you know what it is?!

Are you taking notes?





Lesson #1

The **MOST** important lesson that permeates **EVERTHING** (preparation, response, recovery, etc.)

Situational Awareness







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<u>Situational Awareness</u>

 The best preparation is led by understanding what you have, where you are, what threats your facing, etc.







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- So is the best recovery.







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<u>Situational Awareness</u>

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- The best response is led by the same.
- So is the best recovery.

Masters of situational awareness can often take a bad situation and

turn it into an advantage.





Lesson #1

The **N**

Levels of Situational Awareness

The Cooper Color Code

White

Tuned Out. Relaxed & completely unaware of the surroundings. Generally unprepared.

Yellow

Relaxed Awareness. Aware of surroundings and actively scanning for threats. Can quickly respond if needed.

Orange

Focused Awareness. Monitoring a potential threat with a high level of observance. In a hightened state of alertness.

Red

, etc.)

High Alert. Actively responding to a threat and taking action.





Levels of Situational Awareness

The Cooper Color Code

, etc.)

Lesson #1

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The M

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Lesson #1

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S%!& WILL Happen







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Sometimes there's nothing you can do about it.

BUT, if you're still alive, you get to choose what to do about it.







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Let this sink in.

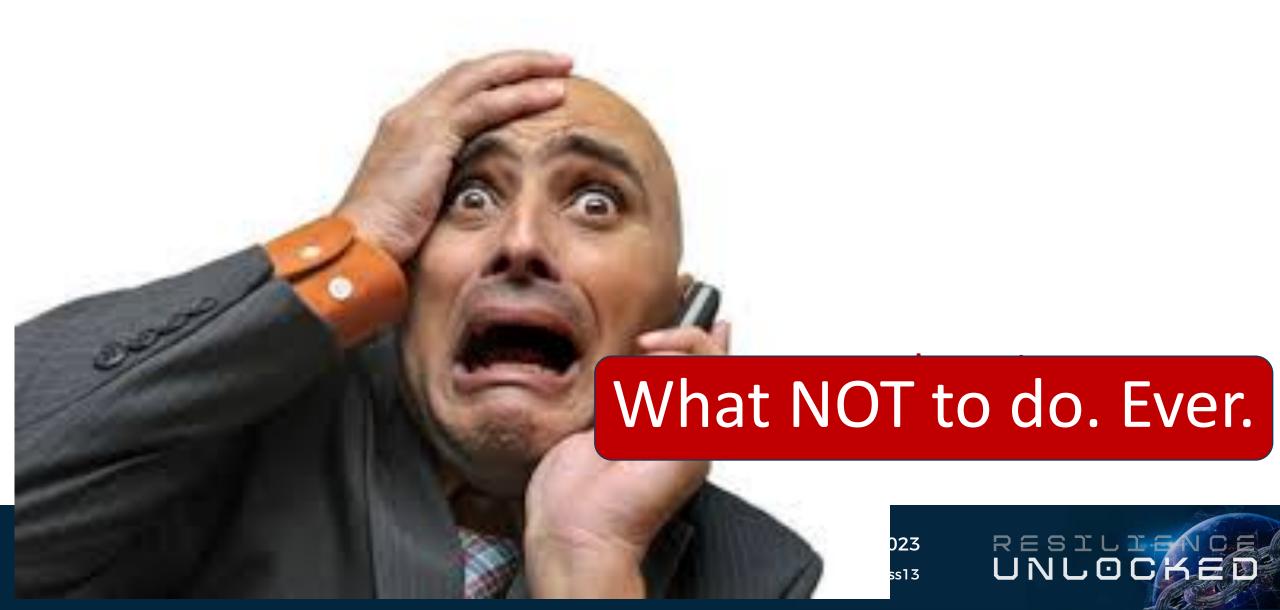
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Preparation is important







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- Although preparation is important, you will not/can not prepare well enough.
- Those who are most situationally aware are the most prepared.
 - Bought a generator months prior, power in Mexico is spotty.
 - Installed a manual <u>transfer switch</u> because powering entire circuits is much better than running extension cords everywhere.
 - <u>Watched</u> hurricane Lidia from the start, when it appeared headed our way, we <u>filled gas cans</u>, stocked up on <u>water</u>, <u>moved things</u> <u>inside</u>, etc.
 - Discussed what our plan would be if we needed to find <u>safety</u>.







Attitude is everything







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- May sound corny, but it's true.
- A good attitude is a motivator for action.
- A good attitude is required for capitalizing on the <u>opportunities</u>.







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Opportunities for what?!













Seek Opportunity

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- The threat has passed, and the house is still standing.
- Opportunity #1 SLEEP (after taking care of the flooded bedroom floors).







- In the morning, complete the inventory and begin cleanup.
- I'll work on the assessing damage to our home, my wife will work on communications (assuring family, checking in with friends, identifying who/what's available for recovery).
- Opportunity #2 Ask for help from people who are willing and able to help.







- Other opportunities included:
 - Setting a good example for those who require my leadership.
 - Strengthen my relationship with my wife and daughter.
 - Become a valuable member of my community.
 - Inspire others to tackle disasters with courage, strength, and integrity.
 - Make GREAT long-lasting relationships with GREAT people.
 - Rebuild things better than they were before.
 - Prepare for the next disaster better than we did for this one.
 - And a few others...







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Value Perspective with Gratitude







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- At the end of the day, what we really suffered was inconvenience.
- No power, no running water, no air conditioning, etc. for 6-7 days was <u>NOT</u> a disaster.
- Long, daily adventures to find gasoline was inconvenient for sure, but so what?
- Running down to the river to bathe was interesting, but also rewarding.







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TRUTH: We're blessed.







In all of this, life lessons applied to our work.

- Lesson #1 Maintain Situational Awareness
- Lesson #2 S%!& WILL Happen
- Lesson #3 Preparation is important
- Lesson #4 Attitude is Everything
- Lesson #5 Seek Opportunity
- Lesson #6 Value Perspective with Gratitude





Go be resilient!

THANK YOU

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