



Securing the Evolution of Cyber-Physical Systems

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Here's what we will cover

Learn more at fortinet.com/ot

01

Trends impacting industrial operations

02

Operational Benefits by Securing ICX

03

Fortinet's solutions | specialized offerings, threat intelligence, teams and partners for OT

04

Fireside Chat | 8th Avenue Food & Provisions





Trends and Market Drivers



Cybersecurity Market & Industry Drivers

Driving Infrastructure Evolution

How we interact with customers, suppliers, infrastructure, and employees is changing

Work from Anywhere



Digital Acceleration



Application Journey



Operational Technology Connectivity



Evolving Threat Landscape

Cybercriminals are adopting APT-like tactics to develop and scale attacks faster than ever

Cloud



*Kaseya
VSA*

Nation Sponsored



*Hermetic
Wiper*

Ransom as a Service



REvil

Growing Attack Surface



SolarWinds | Log4j

AI-enabled



Swarmbot

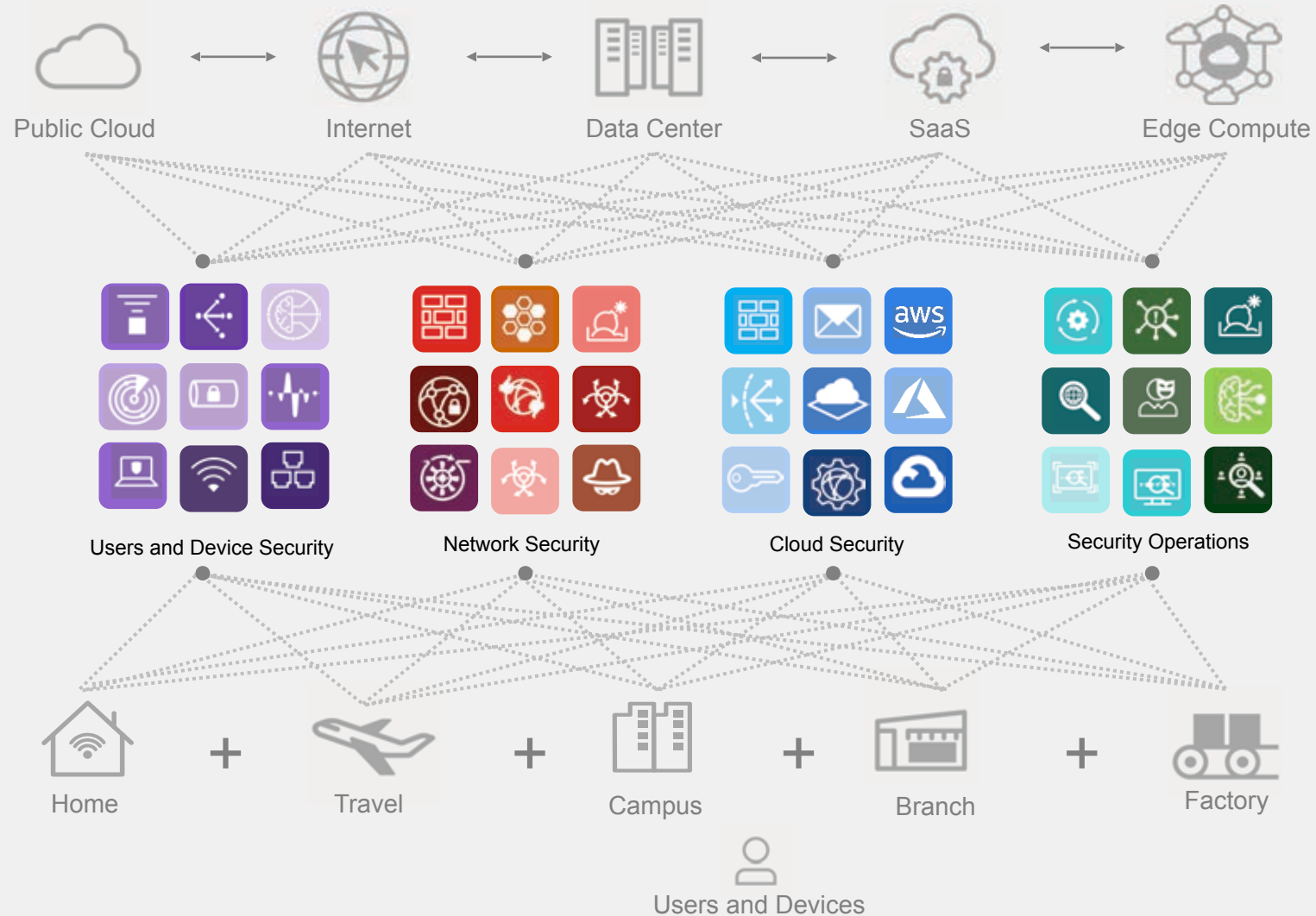
OT



Wipers | Colonial Pipeline



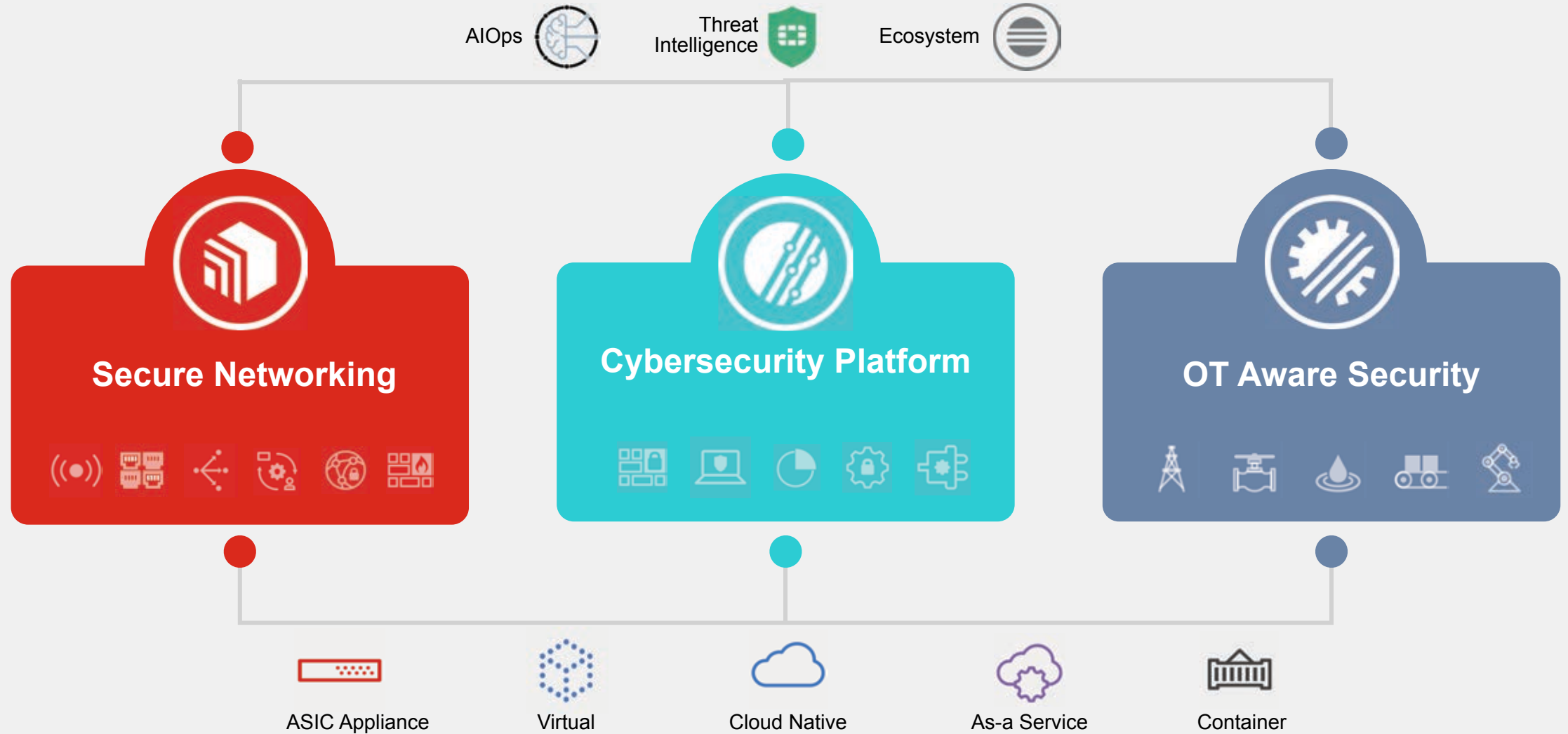
Complexity is Slowing Digital Initiatives



Today's Challenges

- Applications are distributed
- Users are working from anywhere
- More devices are attaching to applications
- Too many IT and security stacks
- Too many vendors
- Cybersecurity skills shortage

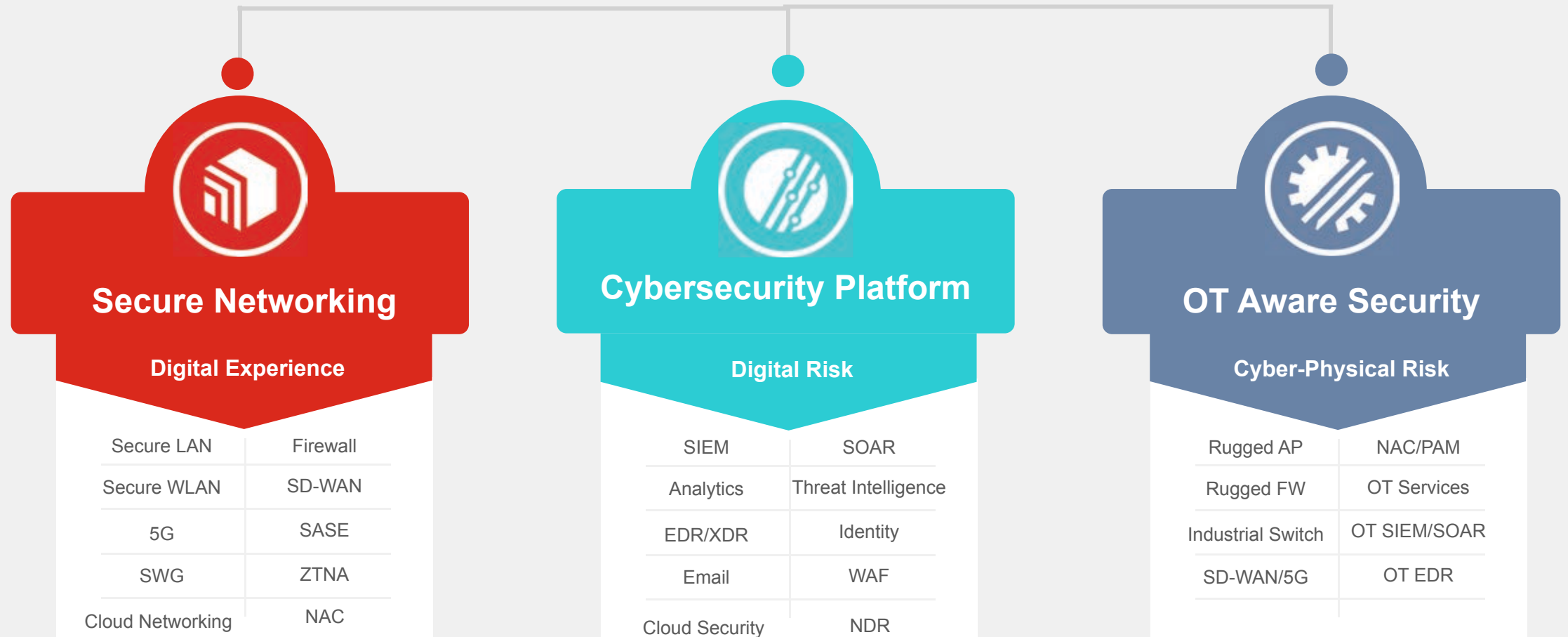
Consolidation Reduces Complexity & Accelerates Outcomes



Consolidation Reduces Complexity & Accelerates Outcomes



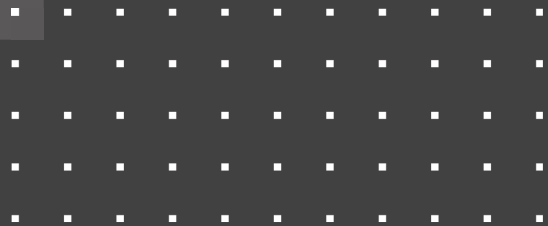
AIOps  Threat Intelligence  Ecosystem 





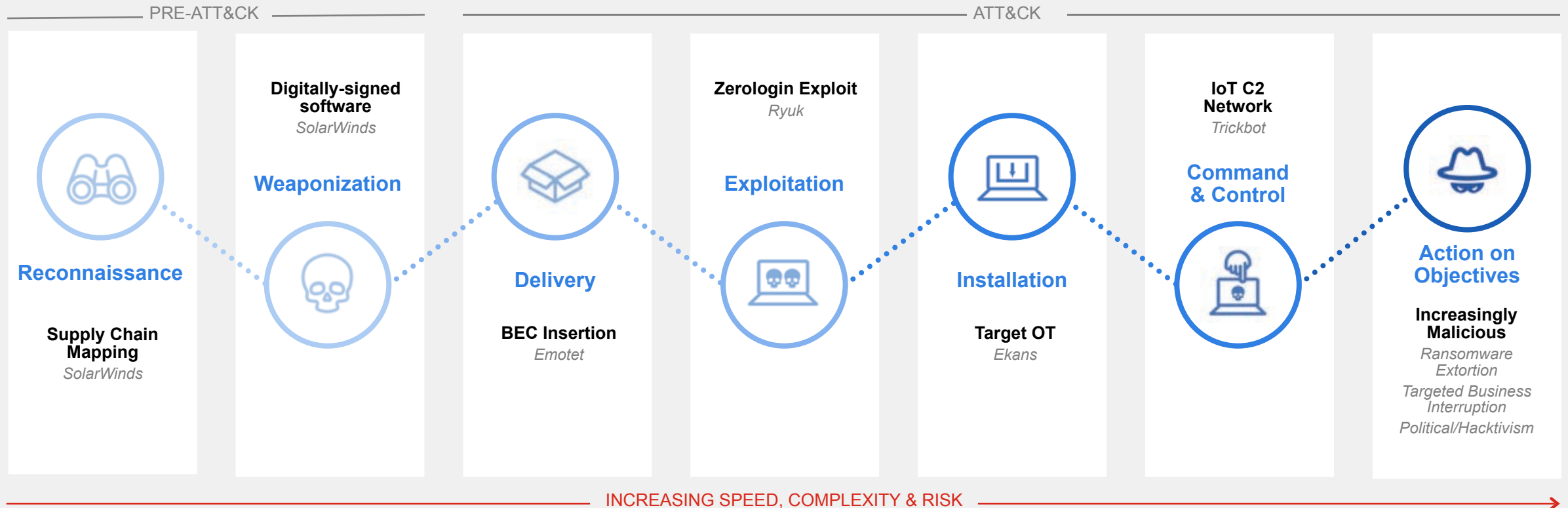
Maximizing Operational Benefits

Securing Industrial Control Systems



Speed: The key to breaking the kill chain

To break the attack sequence and protect the organization, we need to detect and rapidly adjust the security posture to effectively protect against newly discovered attack's tactics across ever expanding attack surface.



Security Framework for Digital Security

Security Maturity Model

NIST



Identify



Protect



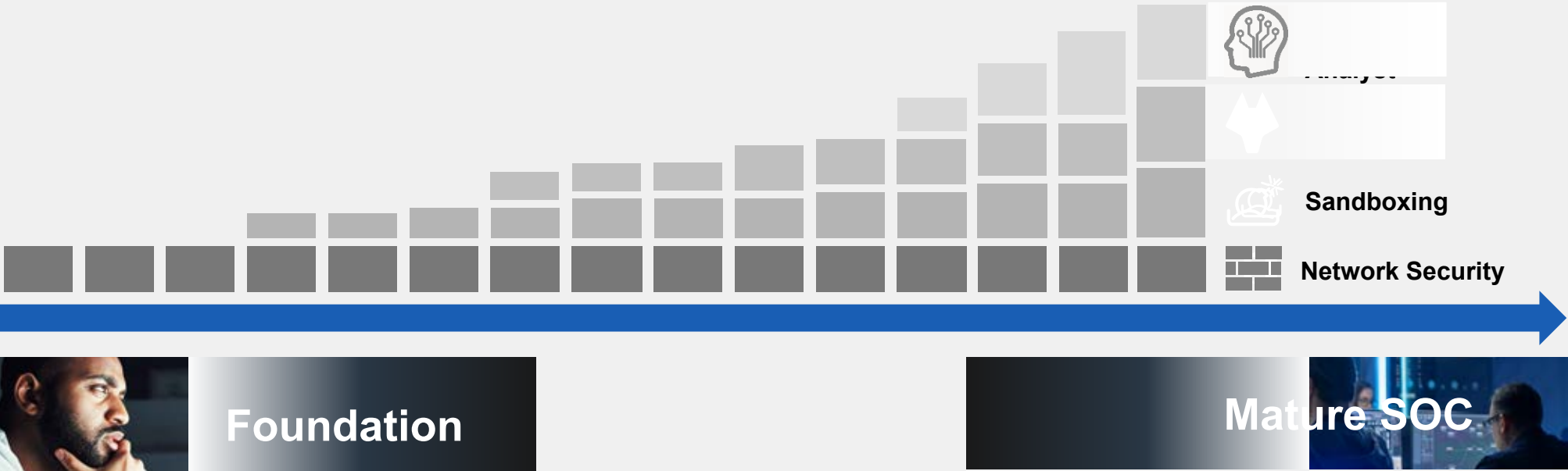
Detect



Response



Recovery



Operational Benefits from Secure ICS

#1 Visibility into your network



Telework | Massive increase in remote worker access



IoT/OT | Proliferation of vulnerable, network enabled devices

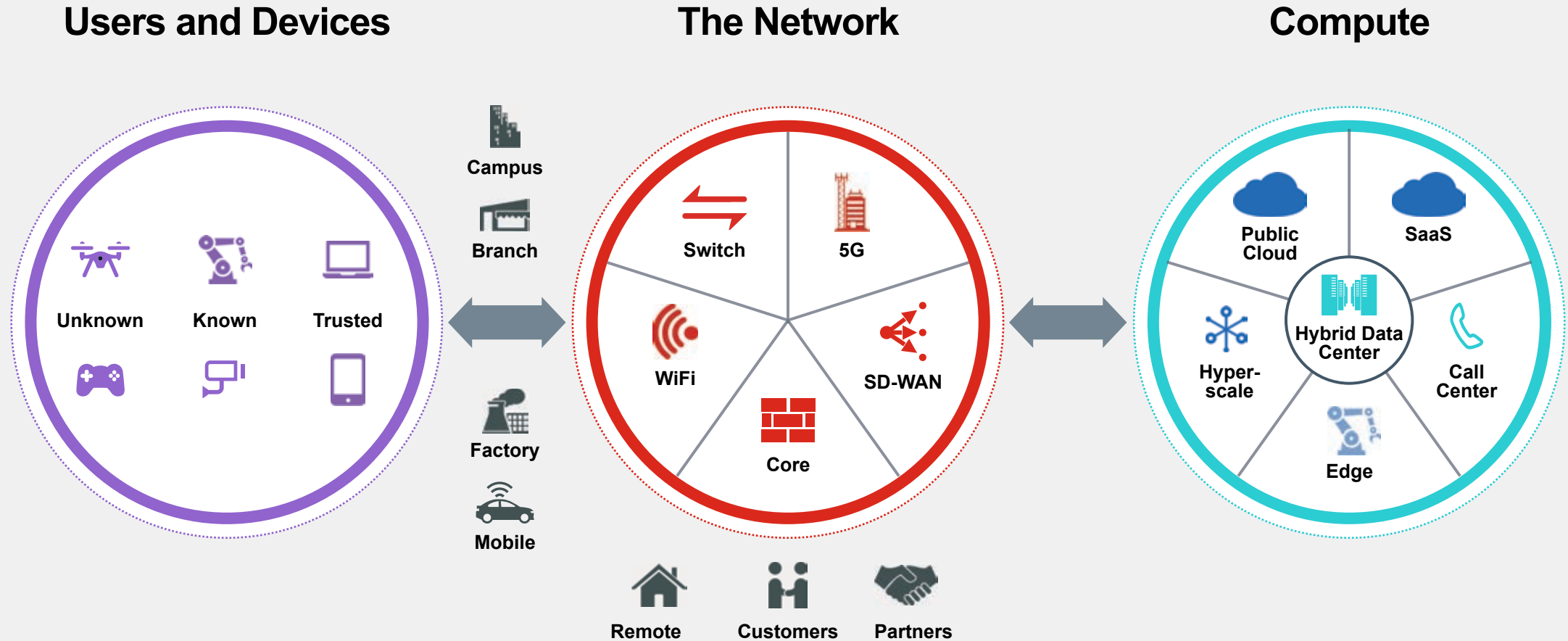


Edge Explosion | More edges appearing across the network



Billions of “Edges” Expanding the Attack Surface

The digital perimeter is everywhere



Operational Benefits from Secure ICS

#2 Enforcement across the network



Segmentation | Create small zones of control



Application Signatures | Control access to applications, data and resources

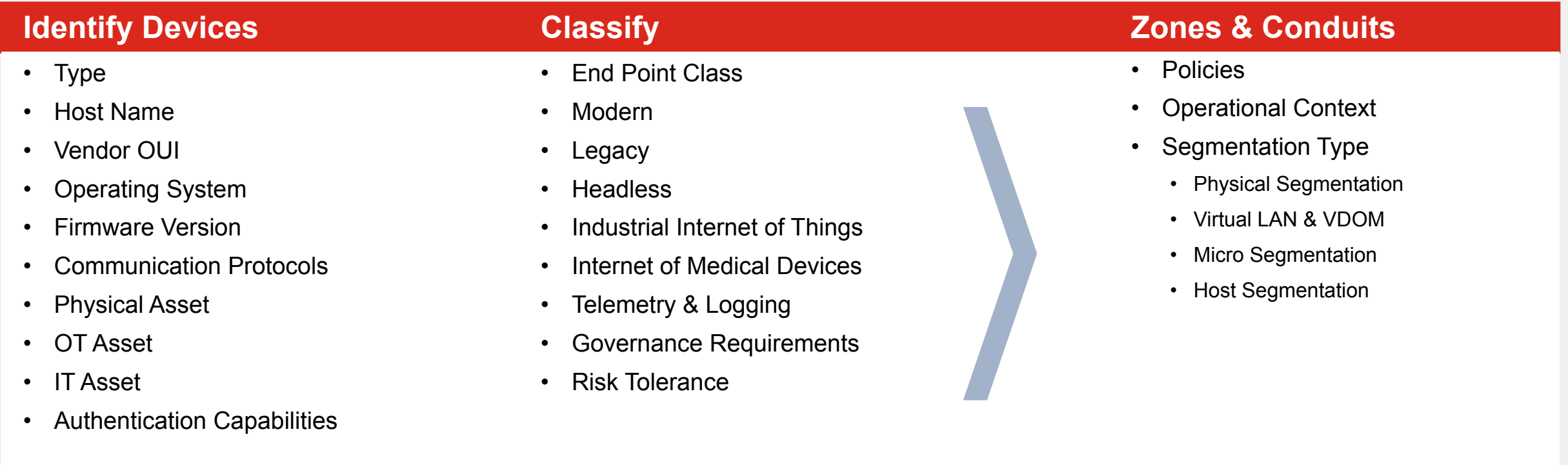


Access Privilege | Grant least privilege access based on need or role



Enhanced Identity Governance

Classification of Assets, Types and Dataflow to determine appropriate control measures



IT Assets



Operational Assets



Process Automation Assets



Building Automation Assets



Physical Assets



Internet of Things Assets



Modern Assets



Legacy Assets

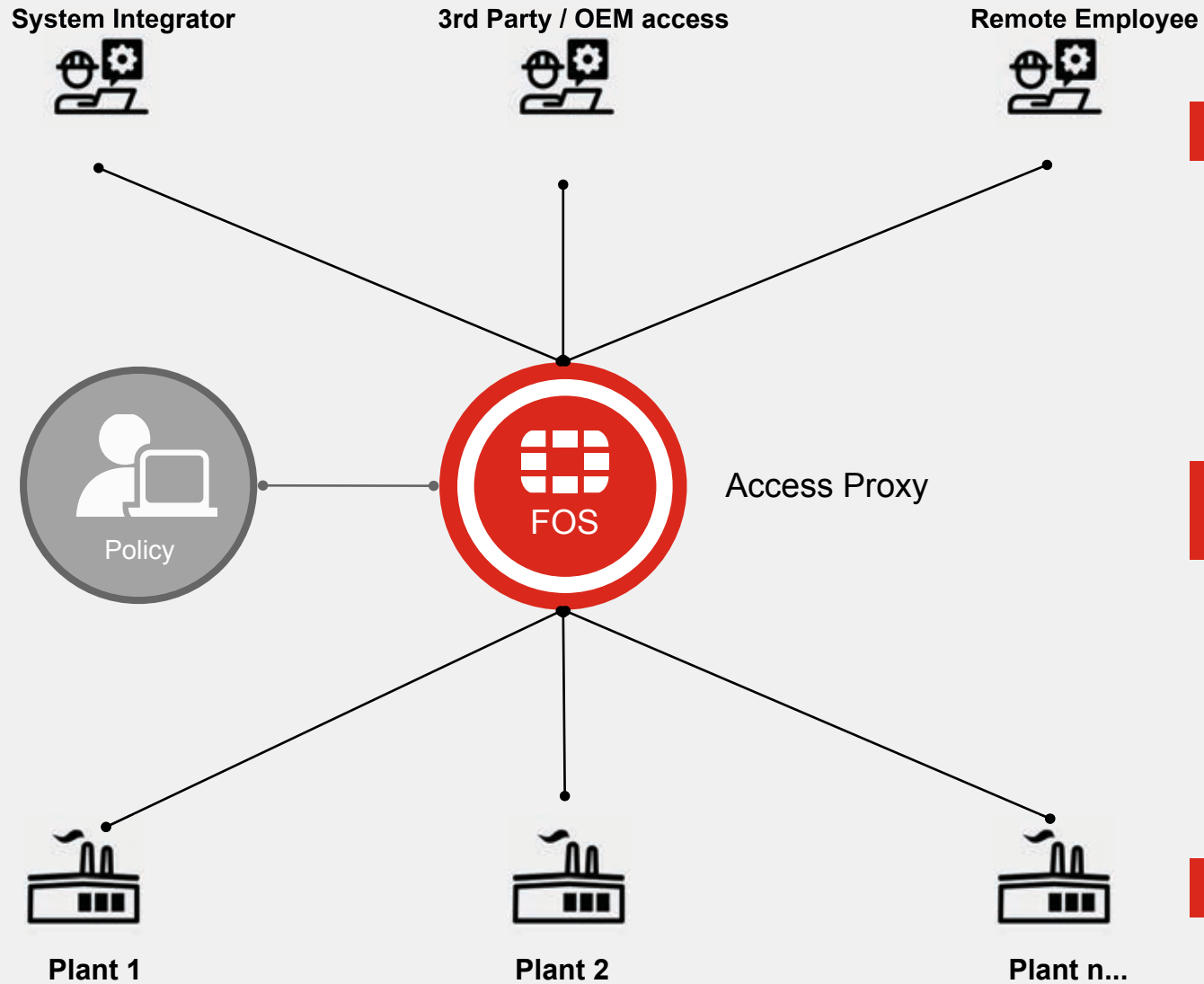


Headless Assets



Specialized Assets

Enabling Secure Access



Wherever the user is located

Verified user identity and device posture prior to access

Industrial asset location



Operational Benefits from Secure ICS

#3 Continuous analysis of behaviors



Central security tool for logging, reporting and analytics



Continuous trust, threat assessments inside out, outside in

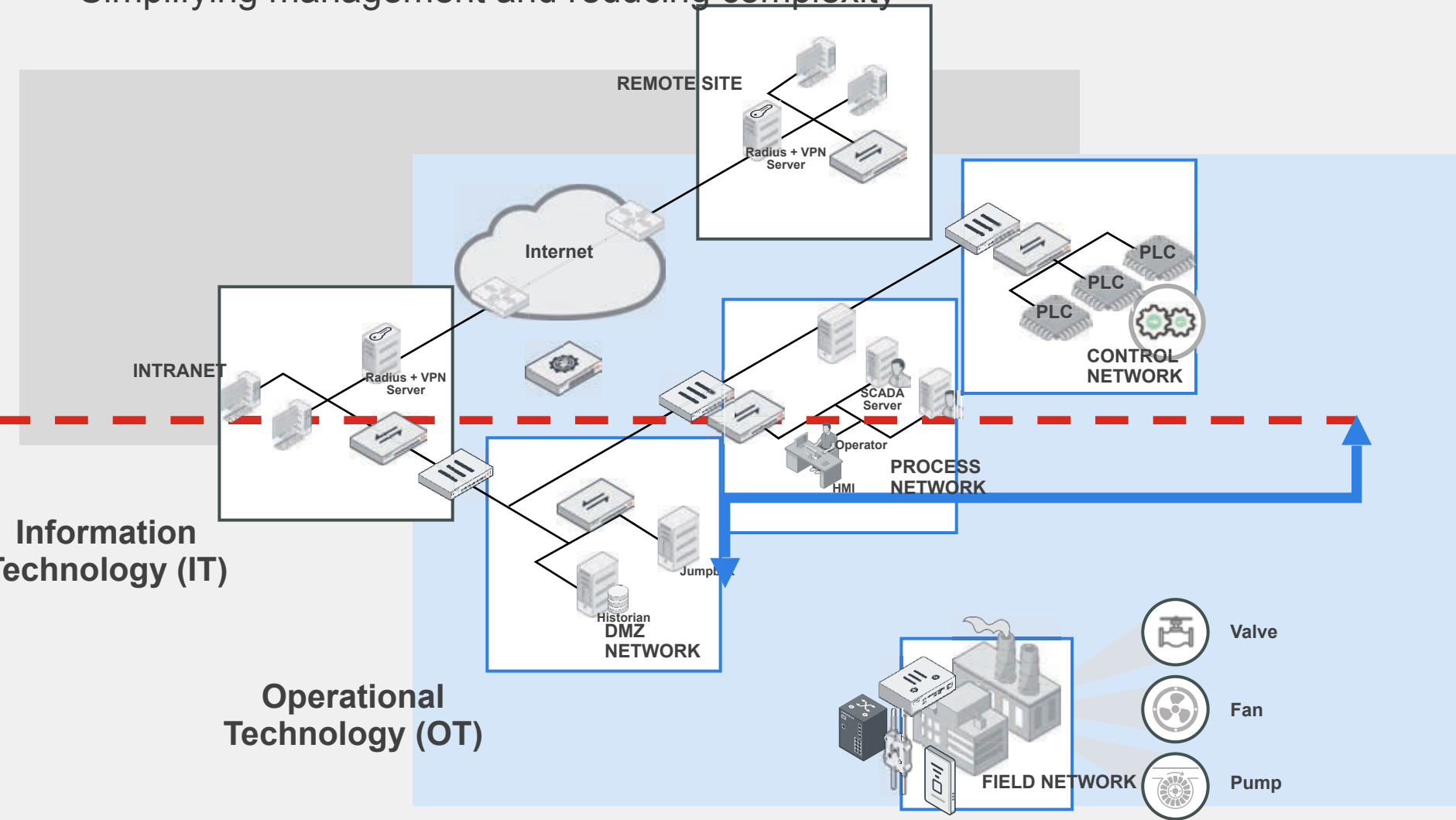


Orchestrated, automated response to known and unknown advanced threats



Continuous Analysis across OT & IT

Simplifying management and reducing complexity



Operational Benefits from Secure ICS

#4 Response planning



Already been breached

Plan as if attackers are inside and outside of the network



No trusted zones

Forget the concept of a 'trusted zone', e.g. 'in the office'; 'on the plant floor'



Test the plan

Testing your plan by running a drill or through table top exercises





Security Fabric Strategies for OT

Preserve business continuity and compliance in the face of changing technology and digitalization



Threat Detection & Protection

- Network segmentation and micro-segmentation
- Broad coverage for OT protocols and applications
- Virtual patching for legacy ICS and OT systems
- ICS and OT specific dashboards
- Simplified user interfaces

- Comprehensive OT threat and vulnerability management
- FortiGuard Threat-Intel and Industrial Security Service for OT
- IPS signatures and DPI for industrial protocols
- Integration with major 3rd party industrial IDS platforms
- Endpoint management and security

Threat & Vulnerability Management

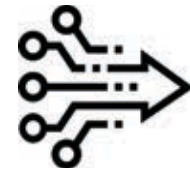


Compliance

- Industry certified and accredited solutions
- Industry compliant solution architecture
- Compliance monitoring and reporting on major OT cybersecurity frameworks
- Centralized auditing and management
- Unified compliance assurance across Cloud/ IT and OT

- Specialized solutions for OT
- Secure by design solution architecture
- Security automation and orchestration
- Partnerships and alliances with industrial automation and control system vendors
- Open Fabric integration platform for 3rd parties

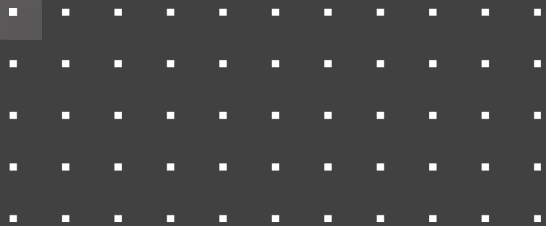
Accelerated Digitalization





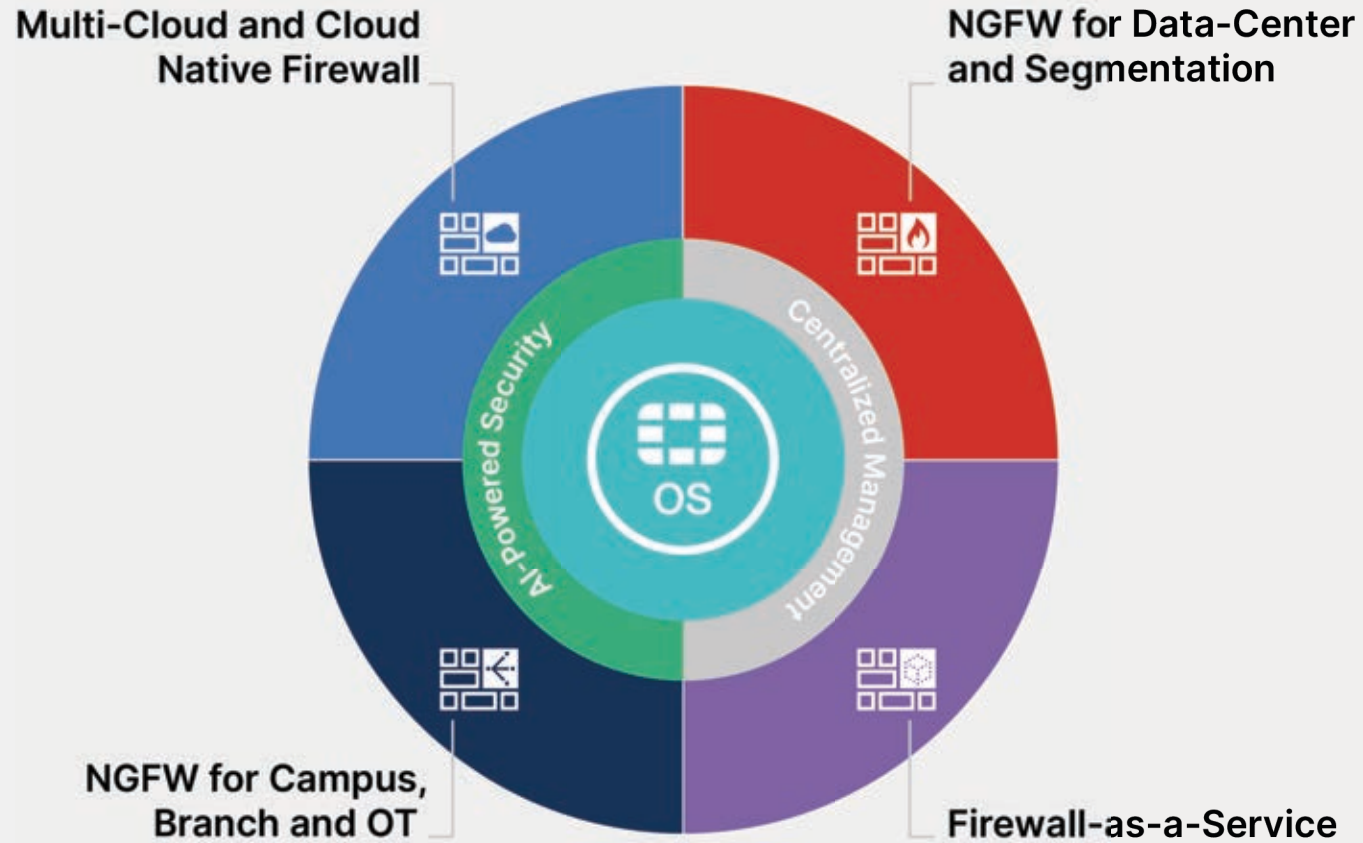
Simplifying Security Operations

A Fabric Approach to Securing Industrial Controls



Hybrid Mesh Firewall

Centralized and unified management simplifying cybersecurity operations



“By 2026, more than 60% of organizations will have more than one type of firewall deployment, which will prompt adoption of hybrid mesh firewalls.”

Source: Gartner Network Firewall MQ 2022



Consolidation Reduces Complexity & Accelerates Outcomes



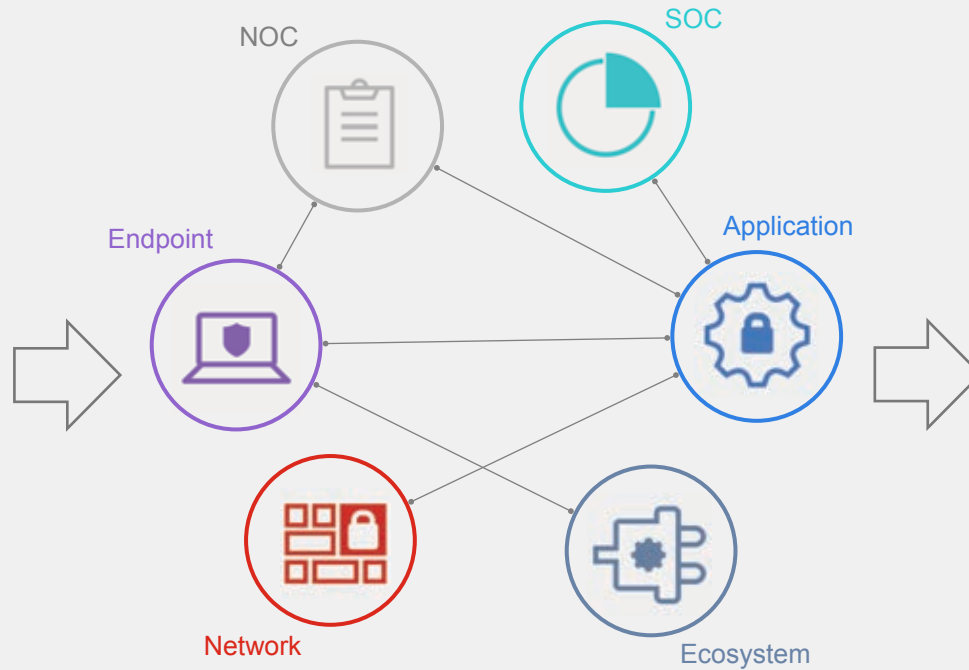
Cybersecurity Platform Journey



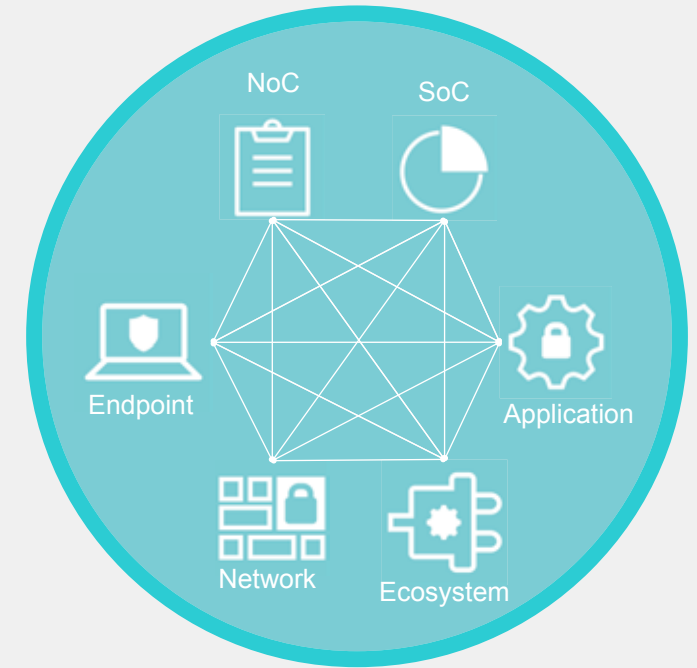
30+ Vendors



10 Vendors



2-3 Platforms



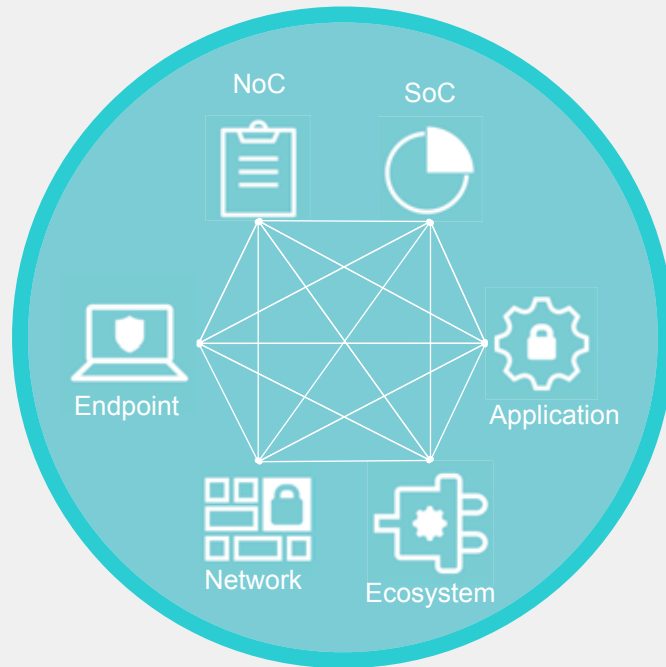
Your Journey to SOC Automation Maturity



97% of organizations plan to have an active vendor consolidation strategy within the next three years.



Consolidate point products and vendors into a cybersecurity platform



Primary Reasons Organizations are Pursuing Security Vendor Consolidation:

55%

Increase efficacy by integrating multiple components

55%

Increase effectiveness by allowing broader reach and visibility

43%

Easier management by reducing the number of separate tools

35%

Cost/budgeting/to save money

Gartner

Gartner, Accelerate SASE Adoption by Leveraging the Security Vendor Consolidation Wave, Published 5 May 2023 - ID G00785334 - By Analyst(s): Evan Zeng, Naresh Singh



One Platform

Enterprise “best of breed” and “platform” are not mutually exclusive



Endpoint Protection

Gartner Magic Quadrant for Endpoint Protection Platforms, 2023

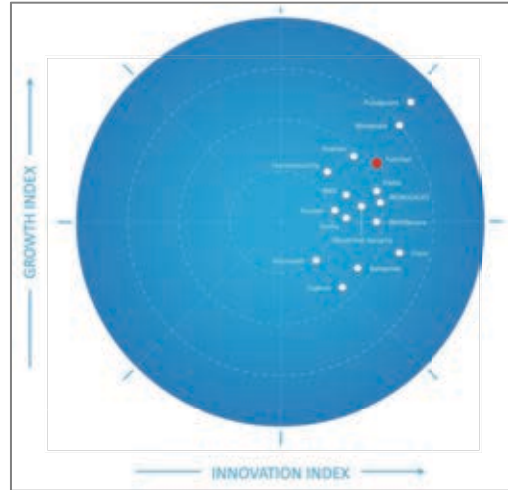
Fortinet Recognized as a Visionary Vendor



Email Security

Frost & Sullivan...Frost RadarTM: Email Security, 2022

Fortinet Recognized as a Top Vendor



SIEM

Gartner Magic Quadrant for SIEM 2023

Fortinet Recognized as a Challenger



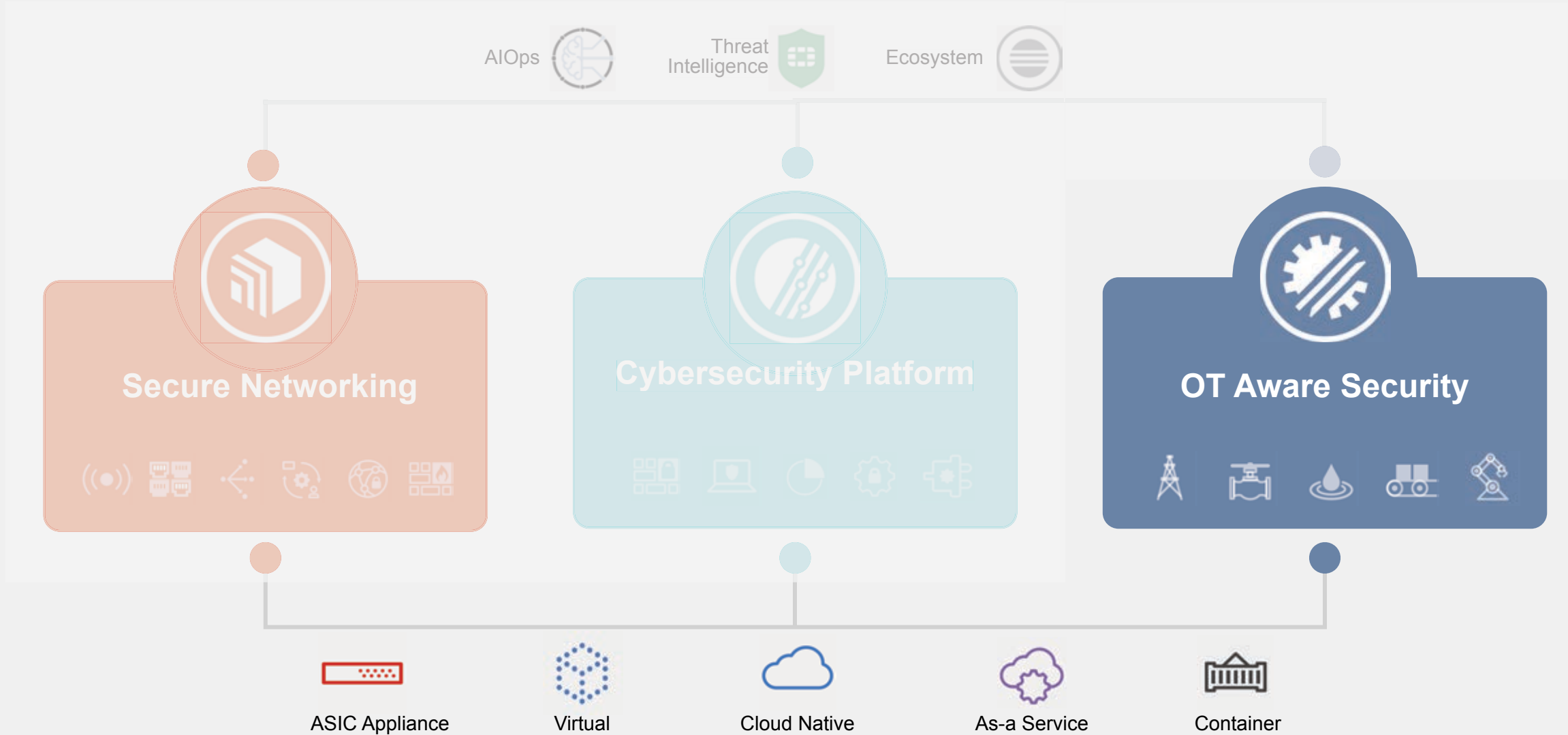
SOAR

KuppingerCole Leadership Compass for SOAR, 2023

Fortinet Recognized as a Leader

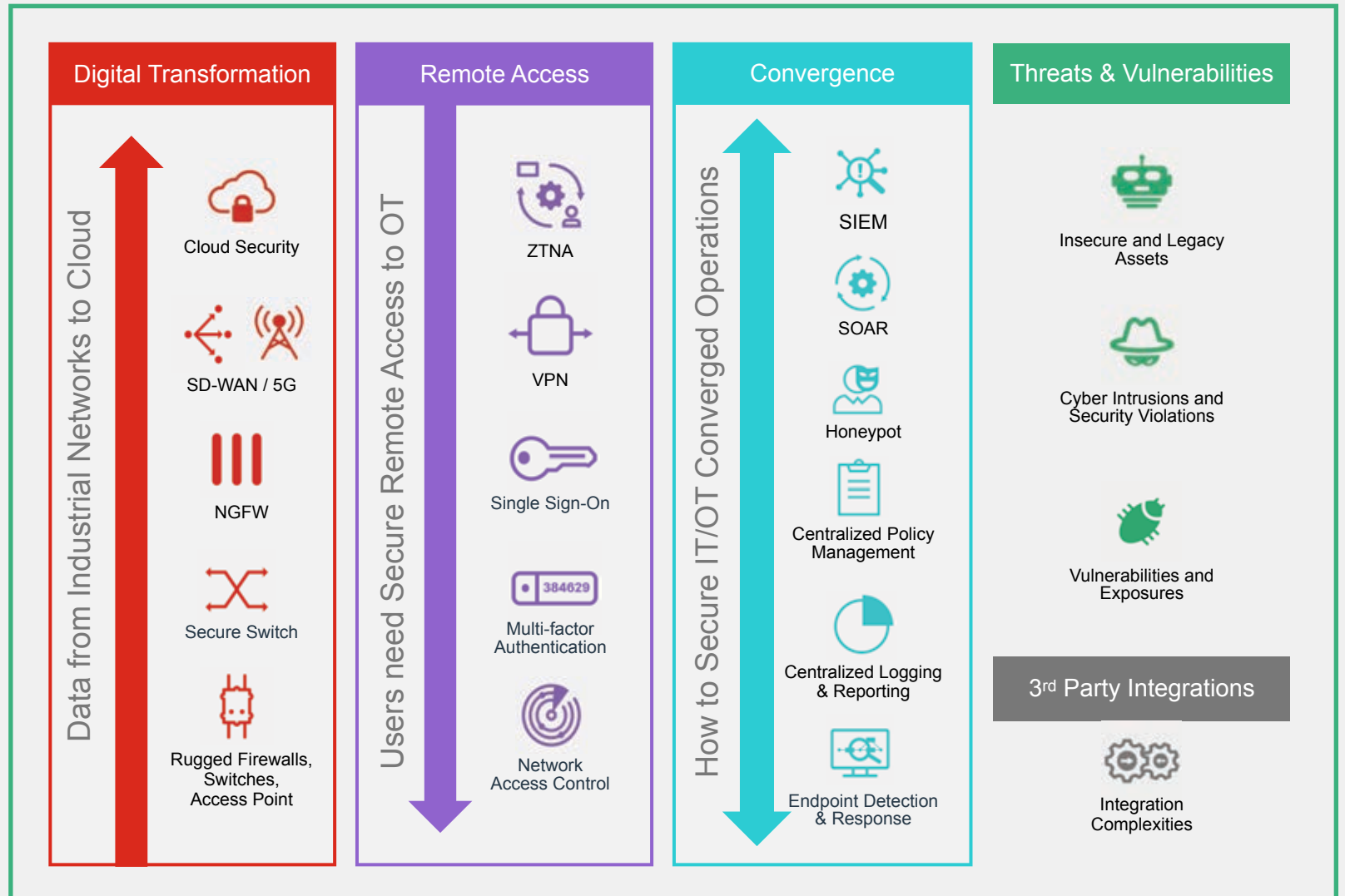


Consolidation Reduces Complexity & Accelerates Outcomes



Cyber-Physical Aware Security Fabric

Extend cyber-physical security capabilities to OT networks in factories, plants, remote locations, and ships.



FortiGuard Labs: Threat Intelligence & Security Services

Founded in 2002, FortiGuard Labs is Fortinet's elite cybersecurity threat intelligence and research organization. We develop and utilize leading-edge machine learning and AI technologies to provide customers with timely and consistently top-rated protection and actionable threat intelligence.

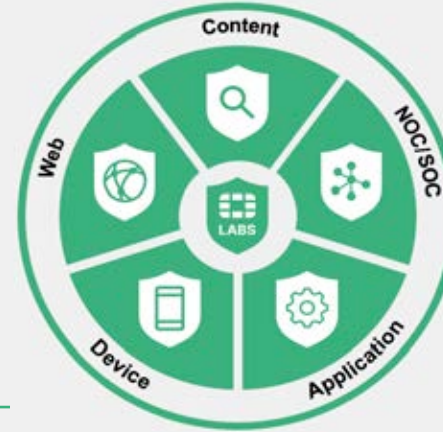
Global Leadership & Collaboration:



FortiGuard Labs Real-Time Threat Intelligence



FortiGuard AI-Powered Security Services



FortiGuard Expert Services



500+ FortiGuard Labs Global Threat Hunters and Researchers

600K+ Hours of Threat Research a Year

100+B global security events analyzed per day



Fortinet Security Fabric

Broad

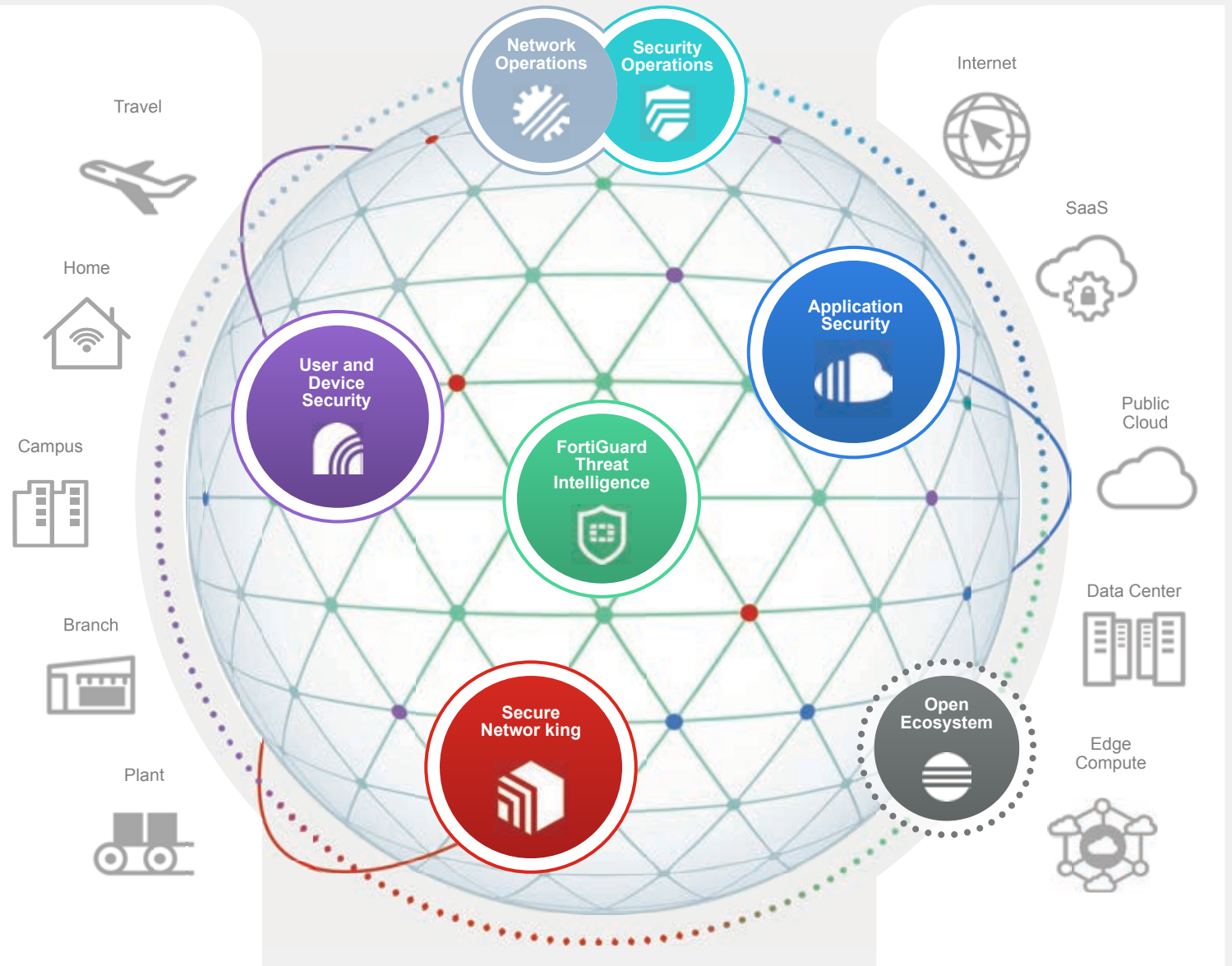
visibility and protection of the entire digital attack surface to better manage risk

Integrated

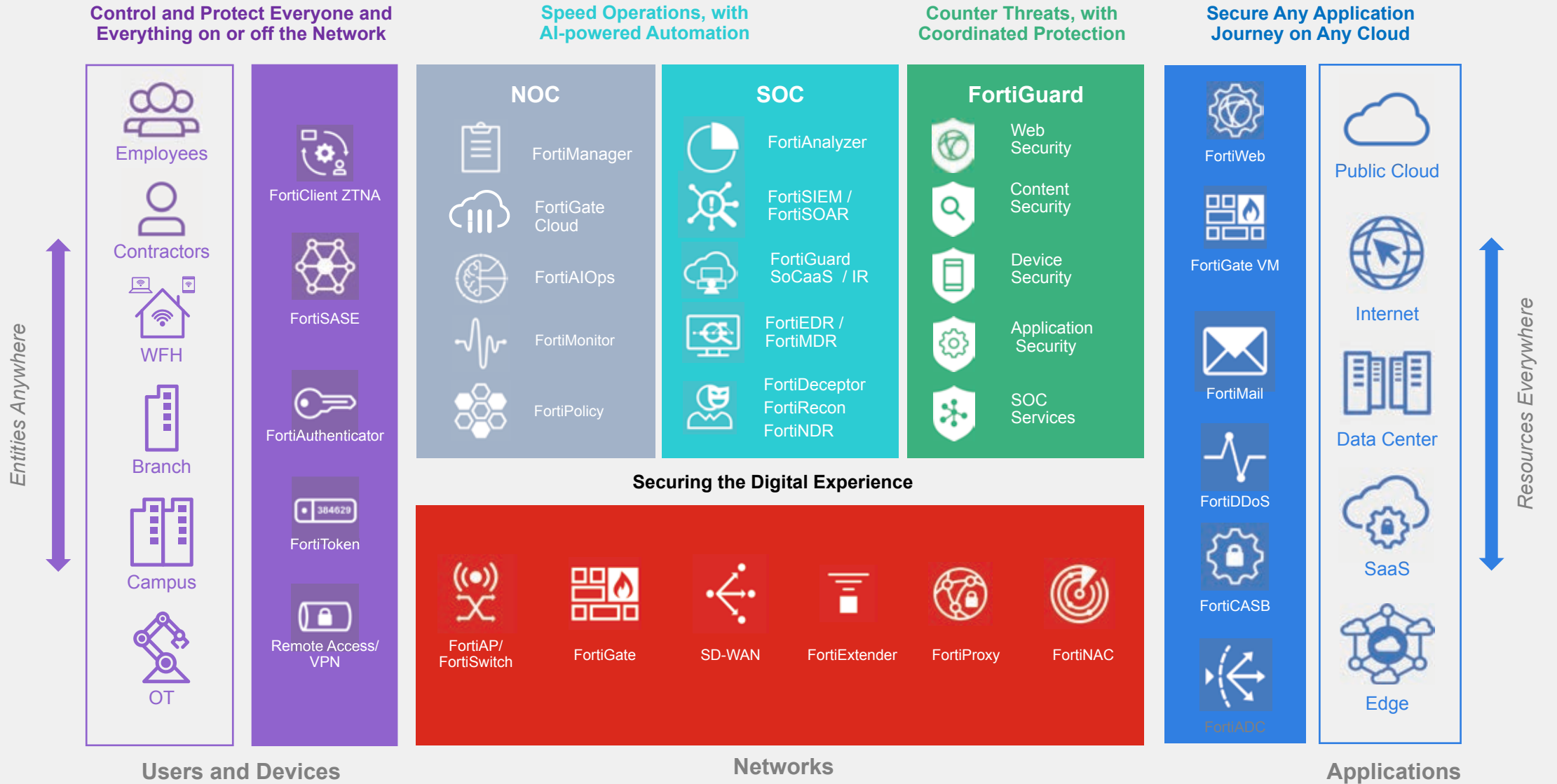
solution that reduces management complexity and shares threat intelligence

Automated

self-healing networks with AI-driven security for fast and efficient operations

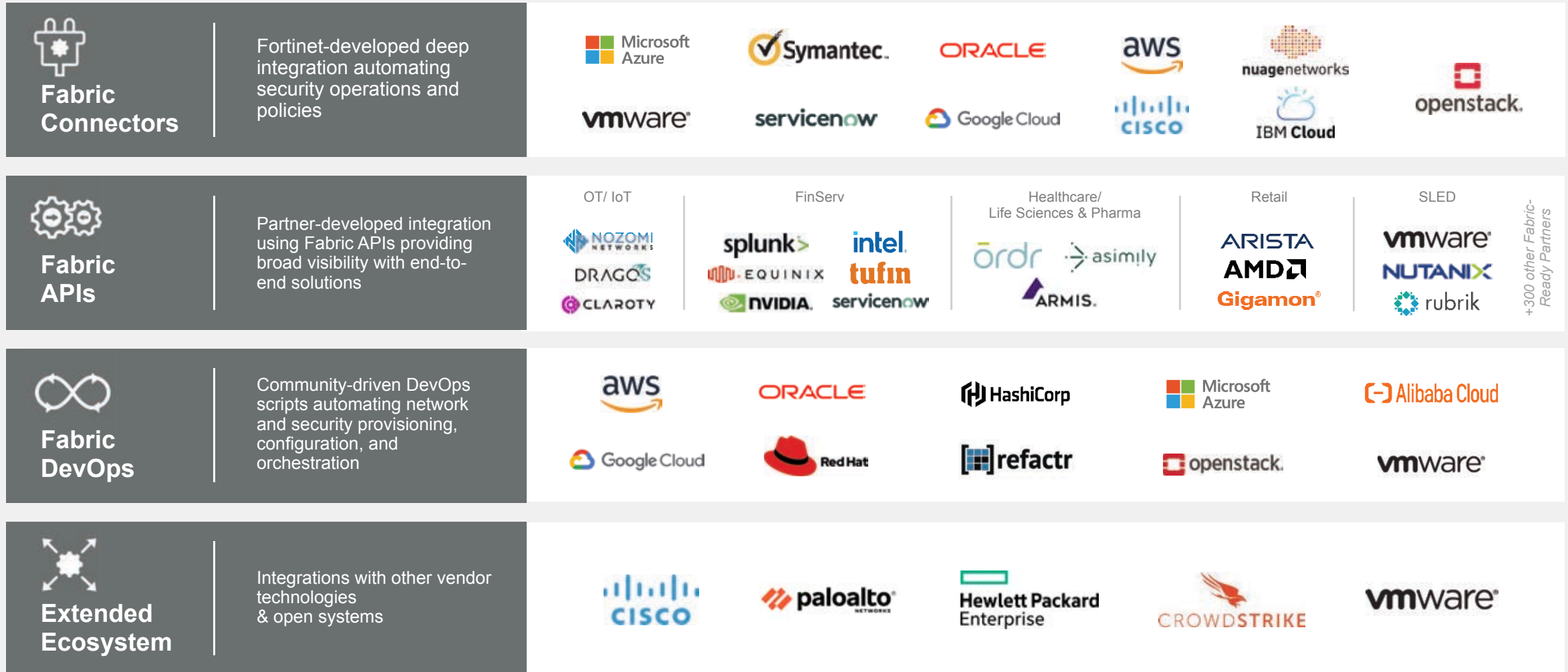


Fortinet Security Fabric Expansion



Maximize your existing investments

Fortinet integrates with 500+ security and networking solutions



Fireside Chat

Adam Dauphiniais
Sr. Mgr Core Infrastructure



8th Avenue Food & Provisions





Q&A

More information at [Fortinet.com/OT](https://www.fortinet.com/OT)

Thank You!



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